



**Mercer University and Columbus Technical College
Transfer Agreement**

Bachelor of Business Administration (BBA) in General Business

Mercer University Courses			Columbus Technical College Equivalent Courses		
Course #	Course Title	Credit Hours	Course #	Course Title	Credit Hours
Communications (12 hours)					
LBST 175	Academic Writing I	3	ENGL 1101	Composition and Rhetoric	3
LBST 180	Academic Writing II	3	ENGL 1102	Literature and Composition	3
COMM 171	Introduction to Public Speaking	3	SPCH 1101	Public Speaking	3
INSY 102	Introduction to Digital Communications	3	CIST 1001 or COMP 1000	Computer Concepts or Introduction to Computer Literacy	3
Religion (3 hours)					
	Any Religion course	3		Any Religion course	3
Humanities/Fine Arts (9 hours)					
	Fine Arts or Philosophy	3		Any Fine Arts or Philosophy	3
	Literature	3		Any Literature	3
	History	3		Any History	3

Social/Behavioral Sciences (3 hours)					
	Social/Behavioral Sciences	3		Any Social/Behavioral Sciences	3
Quantitative Reasoning (6 hours)					
MATH 130	Topics in Pre-Calculus	3	MATH 1113	Pre-Calculus	3
MATH 220	Applied Statistical Methods	3		Any non-remedial Statistics course	3
Scientific Reasoning (3 hours)					
	Lab Science course	3		Any Lab Science course	3
Business Core (36 hours)					
ECN 151	Principles of Macroeconomics	3	ECON 2105	Macroeconomics	3
ECN 150	Principles of Microeconomics	3	ECON 2106	Principles of Microeconomics	3
ACC 204	Introductory Financial Accounting	3	ACCT 1100	Financial Accounting I	3
ACC 205	Introductory Managerial Accounting	3	ACCT 2000	Managerial Accounting	3
COMM 270	Communication for Business and the Professions	3		No equivalent course	
BUS 346	The Legal, Ethical, and Regulatory Environment of Business I	3	MGMT 1110	Employment Rules and Regulations	3
MKT 361	Principles of Marketing	3		No equivalent course	
FIN 362	Principles of Finance	3		No equivalent course	
MGT 363	Principles of Management	3	MGMT 1100	Principles of Management	3

BUS 349	Management Information Systems	3		No equivalent course	
MGT 382	Production/Operations Management	3		No equivalent course	
MGT 498	Strategic Management and Business Policy	3		No equivalent course	
BUS 350	Business Quantitative Analysis	3		No equivalent course	
Additional Requirements, Major Requirements, and Electives (48 hours)					
BUS 2XX	Transfer course	3	ACCT 1115	Computerized Accounting	3
BUS 2XX	Transfer course	3	ACCT 2110	Accounting Simulation	3
BUS 2XX	Transfer course	3	ACCT 2120	Business Tax Accounting	3
BUS 2XX	Transfer course	3	ACCT 2130	Management Systems	3
BUS 2XX	Transfer course	3	ACCT 2155	Personal Finance	3
BUS 2XX	Transfer course	3	ACCT 2155	Principles of Fraud Examination	3
BUS 2XX	Transfer course	3	ACCT 2100	Accounting Internship	3
BUS 2XX	Transfer course	3	ACCT 2115	Bookkeeper Certificate Review	3
BUS 2XX	Transfer course	3	ACCT 1105	Financial Accounting II	3
BUS 2XX	Transfer course	3	BUSN 1440	Document Production	3
BUS 2XX	Transfer course	3	ACCT 1120	Spreadsheet Applications	3
BUS 2XX	Transfer course	3	ACCT 2140	Legal Environment of Business Tax Accounting	3

BUS 2XX	Transfer course	3	ACCT 1130	Payroll Accounting	3
BUS 2XX	Transfer course	3	ACCT 1120	Spreadsheet Applications	3
BUS 2XX	Transfer course	3	MGMT 2120	Labor Management Relations	3
BUS 2XX	Transfer course	3	SCMA 1015	E-Commerce in Supply Chain Management	3
BUS 2XX	Transfer course	3	MKTG 1130	Business Reg and Compliance	3
BUS 2XX	Transfer course	3	MGMT 1115	Leadership	3
BUS 2XX	Transfer course	3	SCMA 2103	Supply Chain Management Concepts	3
BUS 2XX	Transfer course	3	LOGI 1010	Purchasing	3
BUS 2XX	Transfer course	3	LOGI 1000	Business Logistics	3
BUS 2XX	Transfer course	3	SCMA 1000	Introduction to Supply Chain Management	3
BUS 2XX	Transfer course	3	BUSN 1410	Spread Sheet Concepts and Applications	3
BUS 2XX	Transfer course	3	LOGI 1020	Materials Management	3
BUS 2XX	Transfer course	3	MGMT 2115	Human Resource Management	3
BUS 2XX	Transfer course	3	MGMT 2125	Performance Management	3
BUS 2XX	Transfer course	3	MGMT 2215	Team Project	3
BUS 2XX	Transfer course	3	MGMT 2220	Management OBI	3
BUS 2XX	Transfer course	3	MGMT 2120	Labor Management Relations	3

BUS 2XX	Transfer course	3	MGMT 2130	Employee Training and Development	3
BUS 2XX	Transfer course	3	MGMT 2205	Service Sector Management	3
BUS 2XX	Transfer course	3	MGMT 2210	Project Management	3
BUS 2XX	Transfer course	3	MGMT 2200	Production/Operation Management	3
BUS 2XX	Transfer course	3	MGMT 2140	Retail Management	3
BUS 2XX	Transfer course	3	MGMT 2205	Service Sector Management	3
BUS 2XX	Transfer course	3	MGMT 2145	Business Plan Development	3
BUS 2XX	Transfer course	3	MGMT 2135	Management Communication Tech	3
BUS 2XX	Transfer course	3	MGMT 2150	Small Business Management	3
BUS 2XX	Transfer course	3	MGMT 2155	Quality Management Principles	3
BUS 2XX	Transfer course	3	MGMT 1111	Employee Comp and Benefits	3
BUS 2XX	Transfer course	3	ECON 1101	Principles of Economics	3
BUS 2XX	Transfer course	3	ECCE 2320	Program Admin & Faculty Management	3
BUS 2XX	Transfer course	3	ECCE 2322	Personal Management	3
BUS 2XX	Transfer course	3	MGMT 1105	Organizational Behavior	3
BUS 2XX	Transfer course	3	MGMT 1120	Introduction to Business	3
BUS 2XX	Transfer course	3	MGMT 1135	Managerial Accounting and Finance	3

BUS 2XX	Transfer course	3	MGMT 1125	Business Ethics	3
Total requirements for major: 120 hours					

Coursework with a grade of C or better is considered for transfer credit.

This agreement is specific to the BBA in General Business. Courses can transfer into other BBA majors, but major-specific courses will be limited. Please consult with a Mercer advisor prior to planning/applying for all majors.