

## Mercer University and Georgia Piedmont Technical College Transfer Agreement

Bachelor of Business Administration (BBA) in Management

Georgia Piedmont Technical College Courses			Mercer University Equivalent Courses		
Course #	Course Title	Credit Hours	Course #	Course Title	Credit Hours
Area I: Language Arts/Communication (6 hours)		Communication (9–12 hours)			
	Composition and Rhetoric	3	ENG 108/ INT 101*	Composition I/ Understanding Self and Others	3
ENGL 1101			*Must have 30 transferrable credits in order to receive credit for INT 101 and INT 201		
LINGLITOT			LBST 175*	Academic Writing I	3
			*Must successfully complete both ENGL 1101 and ENGL 1102 in order to receive credit for LBST 175 and LBST 180		
Area II: Social/Behavioral Sciences (6 hours)			Behavioral/Social Sciences (12 hours)		
ECON 1101	Principles of Economics	3	ECN 100	Principles of Economics	3
ECON 2105	Principles of Macroeconomics	3	ECN 151	Principles of Macroeconomics	3
ECON 2106	Principles of Microeconomics	3	ECN 150	Principles of Microeconomics	3
HIST 1111	World History I	3	HIST 200	Topics in World History	3
HIST 1112	World History II	3	HIST 100	History Elective	3

American History I	3	HIST 201	The United States from Colonization to 1877	3		
American History II	3	HIST 202	The United States from 1877 to the Present	3		
		HIST 210	Topics in American History	3		
American Government	3	POLS 100	Government in America	3		
Introduction to Psychology	3	PSYC 111	Introduction to Psychology	3		
Introduction to Sociology	3	SOCI 111	Introduction to Sociology	3		
Area III: Natural Science/Mathematics (6 hours)			Quantitative Reasoning (3–6 hours)			
Select one MATH course (3 hours):						
Mathematical Modeling	3	MATH 129	Modeling Functions with Graphs and Tables	3		
Quantitative Skills and Reasoning	3	MATH 140	Reasoning, Sense Making and Practical Applications of Mathematical Concepts	3		
College Algebra	3	MATH 120	Intermediate Algebraic Procedures and Foundations for Statistics	3		
Area IV: Humanities/Fine Arts (3 hours)		Humanities/Fine Arts (6 hours)				
Select one course (3 hours):						
Art Appreciation	3	ARTH 101	Art Appreciation	3		
American Literature	3	LITR 277	Topics in U.S. Literature	3		
Introduction to Humanities	3	HUM 100	Elective Credit	3		
Music Appreciation	3	MUSC 150	Music Appreciation	3		
	American History II  American Government  Introduction to Psychology  Introduction to Sociology  III: Natural Science/Mathemat (6 hours)  ATH course (3 hours):  Mathematical Modeling  Quantitative Skills and Reasoning  College Algebra  Area IV: Humanities/Fine Arts (3 hours)  ourse (3 hours):  Art Appreciation  American Literature  Introduction to Humanities	American History II 3  American Government 3  Introduction to Psychology 3  Introduction to Sociology 3  III: Natural Science/Mathematics (6 hours)  ATH course (3 hours):  Mathematical Modeling 3  Quantitative Skills and Reasoning 3  College Algebra 3  Area IV: Humanities/Fine Arts (3 hours)  ourse (3 hours):  Art Appreciation 3  American Literature 3  Introduction to Humanities 3	American History II 3 HIST 202  American Government 3 POLS 100  Introduction to Psychology 3 PSYC 111  Introduction to Sociology 3 SOCI 111  a III: Natural Science/Mathematics (6 hours)  ATH course (3 hours):  Mathematical Modeling 3 MATH 129  Quantitative Skills and Reasoning 3 MATH 140  College Algebra 3 MATH 120  Area IV: Humanities/Fine Arts (3 hours):  Art Appreciation 3 ARTH 101  American Literature 3 LITR 277  Introduction to Humanities 3 HUM 100	American History II  American History II  American History II  American Government  American History  American History  American History  American History  American History  American History  American Government  American Government  American History  Ame		

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RELG 1101	World Religions	3	RELG 220	Survey of World Religions	3	
Elective: General Education (Choose one course.)						
Any course taken in Areas I, II, III, or IV		3	Any course taken in Areas I, II, III, or IV		3	
BIOL 1111/1111L	Biology I/Lab	4	BIOL 101	Introduction to Biology and Evolution	3	
BIOL 1112/1112L	Biology II/Lab	4	BIOL 105	Life Forms and Functions	3	
BIOL 2113/2113L	Anatomy & Physiology I/Lab	4	BIOL 245/245L	Human Anatomy and Physiology I/Lab	4	
CHEM 1211/1211L	Chemistry I/Lab	4	CHEM 103/105	General Chemistry I/Lab	4	
CHEM 1212/1212L	Chemistry II/Lab	4	CHEM 104/106	General Chemistry II/Lab	4	
PHYS 1111/1111L	Physics I/Lab	4		No equivalent course	0	
PHYS 1112/1112L	Physics II/Lab (req for BIOL)	4		No equivalent course	0	
MATH 1113	Pre-Calculus	3	MATH 130	Topics in Precalculus	3	
MATH 1127	Introduction to Statistics	3	MATH 220	Applied Statistical Methods	3	
MATH 1131	Calculus I	4	MATH 181	Calculus for the Social and Life Sciences	3	
MATH 1132	Calculus II	4	MATH 282	Calculus for the Social and Life Sciences II	3	
Occupational Courses						
Required Courses:						

Financial Accounting I	4	ACC 204	Introductory Financial Accounting	3		
Financial Accounting II	4					
Introduction to Computer Literacy	3	INSY 102	Introduction to Digital Communication	3		
Principles of Management	3	MGT 363 (req. validation)	Principles of Management	3		
Org. Behavior	3		No equivalent course	0		
Leadership	3		No equivalent course	0		
Intro to Business	3		No equivalent course	0		
Business Ethics	3		No equivalent course	0		
Human Resource Mgmt.	3	MGT 429	Human Resource Management	3		
Performance Management	3		No equivalent course	0		
Team Project	3		No equivalent course	0		
Elective (Choose one of the courses below.)						
Employment Rules and Regulations	3		No equivalent course	0		
Business Regulations and Compliance	3		No equivalent course	0		
Management Elective						
Employee Compensation and Benefits	3		No equivalent course	0		
Labor Management Relations	3		No equivalent course	0		
	Financial Accounting II  Introduction to Computer Literacy  Principles of Management  Org. Behavior  Leadership  Intro to Business  Business Ethics  Human Resource Mgmt.  Performance Management  Team Project  ose one of the courses below.)  Employment Rules and Regulations  Business Regulations and Compliance  Elective  Employee Compensation and Benefits  Labor Management	Financial Accounting II 4  Introduction to Computer Literacy 3  Principles of Management 3  Org. Behavior 3  Leadership 3  Intro to Business 3  Business Ethics 3  Human Resource Mgmt. 3  Performance Management 3  Team Project 3  Ose one of the courses below.)  Employment Rules and Regulations and Compliance 3  Elective  Employee Compensation and Benefits 3  Labor Management 3  Labor Management 3	Financial Accounting II 4  Introduction to Computer Literacy 3 INSY 102  Principles of Management 3 MGT 363 (req. validation)  Org. Behavior 3 Intro to Business 3 Intro to Business Ethics 3 Intro to Business 3 MGT 429  Performance Management 3 MGT 429  Performance Management 3 MGT 429  Employment Rules and Regulations and Compliance 3 Elective  Employee Compensation and Benefits 3 Labor Management 3 Labor Management 3 Labor Management 3 MGT 429	Financial Accounting II 4  Introduction to Computer Literacy 3 INSY 102 Introduction to Digital Communication  Principles of Management 3 (req. validation) Principles of Management  Org. Behavior 3 No equivalent course  Leadership 3 No equivalent course  Intro to Business 3 No equivalent course  Business Ethics 3 No equivalent course  Human Resource Mgmt. 3 MGT 429 Human Resource Management  Performance Management 3 No equivalent course  Team Project 3 No equivalent course  Descendent Rules and Regulations  Business Regulations and Compliance 3 No equivalent course  No equivalent course		

Employee Training/Dev.	3	No equivalent course	0			
Retail Management	3	No equivalent course	0			
Business Plan Development	3	No equivalent course	0			
Quality Management Principles	3	No equivalent course	0			
Production/Operations	3	No equivalent course	0			
Service Sector Mgmt.	3	No equivalent course	0			
Project Management	3	No equivalent course	0			
Team Project	3	No equivalent course	0			
Specialization (Choose one course group below.)						
General Management Elective						
Choose four MGMT courses (from list above).						
Human Resources Management Specialization						
Labor Management Relations	3	No equivalent course	0			
Employee Training/Dev.	3	No equivalent course	0			
Choose one of the following courses:						
Service Sector Mgmt.	3	No equivalent course	0			
Project Management	3	No equivalent course	0			
	Retail Management  Business Plan Development  Quality Management Principles  Production/Operations  Service Sector Mgmt.  Project Management  Team Project  (Choose one course group be agement Elective  MGMT courses (from list above burces Management Specialize Labor Management Relations  Employee Training/Dev.  of the following courses:  Service Sector Mgmt.	Retail Management 3  Business Plan Development 3  Quality Management Principles 3  Production/Operations 3  Service Sector Mgmt. 3  Project Management 3  Team Project 3  In (Choose one course group below.)  Augement Elective MGMT courses (from list above).  Durces Management Specialization  Labor Management Relations 3  Employee Training/Dev. 3  of the following courses:  Service Sector Mgmt. 3	Retail Management 3 No equivalent course  Business Plan Development 3 No equivalent course  Quality Management Principles 3 No equivalent course  Production/Operations 3 No equivalent course  Service Sector Mgmt. 3 No equivalent course  Project Management 3 No equivalent course  Team Project 3 No equivalent course  (Choose one course group below.)  agement Elective  MGMT courses (from list above).  Durces Management Specialization  Labor Management Relations 3 No equivalent course  Employee Training/Dev. 3 No equivalent course  of the following courses:  Service Sector Mgmt. 3 No equivalent course			

Choose one a	additional MGMT course:	3	From list above		3		
Service Sector Management Specialization							
MGMT 2130	Employee Training/Dev.	3		No equivalent course	0		
MGMT 2140	Retail Management	3		No equivalent course	0		
MGMT 2205	Service Sector Mgmt.	3		No equivalent course	0		
Choose one a	additional MGMT course:	3	From list above		3		
Property Ma	nagement Specialization						
AIPM 1101	Apartment Industry Foundation	3		No equivalent course	0		
AIPM 1115	Apartment Industry Internship	3		No equivalent course	0		
MGMT 2120	Labor Management Relations	3		No equivalent course	0		
MTKG 1130	Business Regulations & Compliance	3		No equivalent course	0		
Hospitality C	Operations Specialization						
HRTM 1100	Introduction to Hotel Restaurant & Tourism Management	3		No equivalent course	0		
HRTM 1160	Food and Beverage Management	3		No equivalent course	0		
HRTM 1201	Hospitality Marketing	3		No equivalent course	0		
MTKG 1130	Business Regulations & Compliance	3		No equivalent course	0		
Choose one	of the following courses:						

MRTM 1220	Supervision & Leadership in the Hospitality Industry	3	No equivalent course	0
Choose one additional MGMT course:	One MGMT elective	3	From list above	3

Coursework with a grade of C or better is considered for transfer credit.